

Access to Public Information Response

Date: 24 February 2021

Date request received: 23 February 2021

Lundatec is a newly formed international company working in partnership with a well-established medical device manufacturer based in China. Our design and manufacturing partners have over 30 years' experience in the Medical Devices Industry and our aim is to become the partner of choice in the UK, offering high quality products and significant cost savings to the NHS. Our current focus is on Chronic Renal products and we seek assistance in understanding current market trends. We would therefore appreciate your answers to the below questions.

Question	Answer
How many Dialysis machines do you have?	10
What type of Dialysis machines do you currently have? (if split fleet how many of each type)	AK200/S – high flux haemodialysis
Are the machines Trust assets or supplied free of charge for a consumable contract?	Hospital assets
What Bloodlines do you use?	Kimal AV sets
What Dialysers do you use?	Fresenius FX series (60, 80, 100)
Which needles do you use? (Fistula)	We have gauge/sizes – 15, 16, 17. We have 2 lengths 20 and 25 mm sets for all sizes
Are these Safety needles?	no
What Dialysis concentrate do you use?	Select bags – 4 different sets

What Bicarbonate system and type do you use?	Baxter combi packs
How many Haemodialysis sessions are carried out each month / year in the Trust?	2800-3000 sessions in this hospital per annum.
How many satellite units do you have?	1
Are you able to give the patient split between the main unit and the satellite units?	no
Does the Trust use a Purchasing Framework for procuring dialysis products, if so which?	We subcontract our renal services to Guys & St Thomas Trust. They provide the products to us.
What is the state of the current contract?	Active
When is the current contract due to be renewed?	Sept 2022 – however please note this is for a fully outsourced renal service