

STATES OF DELIBERATION

29th September, 2015

**Billet d'État No. XVI
Article 20**

AMENDMENT

Proposed by: Deputy Peter Gillson

Seconded by: Deputy Darren J Duquemin

**Commerce & Employment Department
Dairy Industry – Optimum Arrangements for the Distribution and Retailing of Milk
and Milk Products**

To amend Proposition 1a by inserting the following words after the words ‘in those rounds;’:

“And that such exclusivity shall be reviewed annually from 31 December 2016 and shall only continue if it can be demonstrated that a minimum of 25% of milk sales are made via doorstep deliveries.”

RULE 15(2) INFORMATION

In respect of Rule 15(2) of the Rules of Procedure, approval of this amendment is not anticipated to have any financial implications to the States.

STATES OF DELIBERATION

29th September, 2015

Billet d'État No. XVI Article 20

AMENDMENT

Proposed by: Deputy A R Le Lievre

Seconded by: Deputy M H Dorey

Commerce & Employment Department Dairy Industry – Optimum Arrangements for the Distribution and Retailing of Milk and Milk Products

To delete Proposition 1 and substitute therefor:

“1. To agree that the optimum distribution and retailing arrangements for the long-term sustainability and success of the island’s dairy industry are as proposed by the Commerce & Employment Department and approved by the States on the 30th of October, 2008, namely:

- a) that the Commerce & Employment Department (acting through Guernsey Dairy) shall grant exclusive rights to licensed milk distributors to deliver Guernsey Dairy milk to doorstep customers and commercial customers within specified rounds and Guernsey Dairy-branded milk products to doorstep customers in those rounds;
- b) that the Commerce & Employment Department (acting through Guernsey Dairy) shall not grant exclusive rights to licensed milk distributors to deliver Guernsey Dairy milk products to commercial customers; and
- c) that the Commerce & Employment Department (acting through Guernsey Dairy) shall grant non-exclusive rights to licensed milk distributors to deliver Guernsey Dairy milk products to commercial customers and not limited to specified rounds;

and to direct the Commerce & Employment Department to take any steps necessary to ensure the efficient operation of the distribution arrangements set out above;

and to agree that any other Resolutions made by the States on this Article shall be implemented only to the extent that they do not conflict with the distribution arrangements set out above.

OR, if Proposition 1 above is not approved:

1. To agree that the optimum distribution and retailing arrangements for the long-term sustainability and success of the island's dairy industry are as proposed by the Commerce & Employment Department in Option C of that Policy Letter, which Option is described by the Department as 'Dairy sells to any commercial customer'; and to direct the Commerce & Employment Department to report to the States at or before their meeting in March, 2016 setting out financial measures to mitigate the likely adverse consequences upon existing milk distributors of moving to Option C."

RULE 15(2) INFORMATION

In respect of Rule 15(2):

Carrying into effect the first part of this amendment would not increase the revenue expenditure of the States.

Carrying into effect the alternative/second part of this amendment would require financial mitigation which a) would be a one-off arrangement and b) it is impossible to quantify at this stage and c) in any event requires a further policy letter from the Commerce and Employment Department before being agreed in detail.

STATES OF DELIBERATION

2nd October 2015

**Billet d'État No. XVI
Article 20**

AMENDMENT

Proposed by: HM Comptroller

Seconded by: Deputy K Stewart

**Commerce and Employment Department
Dairy Industry – Optimum Arrangements for the Distribution and Retailing of Milk
and Milk Products**

To delete Propositions 2 and 3 and to substitute:

“2. To rescind their Resolutions of 30th October 2008 in relation to Article IV of Billet d'Etat No XIII (concerning exclusive rights to the distribution of Guernsey Dairy milk and milk products),

3. To rescind their Resolutions in relation to paragraphs 1(j) and 3 of 25th September 2014 in relation to Article IX of Billet d'Etat No. XX (Review of the Dairy Industry) to the extent to which they provide the statutory licensing of milk distributors.”

RULE 15(2) INFORMATION

In respect of Rule 15(2) of the Rules of Procedure, approval of this amendment will not have any financial implications.